



Memo

To: General Agents in New York
From: Charles R. Mankamy, President of General Agents
Jim Savo, FLMI, Vice President of Operations, General Manager
Re: Sales Incentive Results



AND THE WINNERS ARE...

General Agents

1. Nur Ahmed
2. Bryan Wiedersum
3. Mark Steven Netti
4. Michael Oppedisano
5. Graham Financial Group

Writing Agents

1. Nayeem Siddique
2. Giovanni Treglia
3. Bernard Kraus
4. Christopher Metzger
5. Todd Rashkin

These General Agents and Writing Agents were our top finishers based on a year-over-year Medicare Supplement premium increase for January 30 – March 24, 2017. Congratulations to all! We appreciate their hard work and the business they bring to our Company.

Winners and their guests enjoyed a two-night stay at Foxwoods Resort Casino, April 21-23, including a special reception and private dinner hosted by Chuck Mankamy, President of General Agents; Jim Savo, FLMI, Vice President of Operations, General Manager, Globe Life Insurance Company of New York; and Ryan Sykes, National Director of Sales & Recruiting.

In the event that any of our top finishers were unable to attend, we extended an invitation to the next runners-up. Attendees are sure to have a great time- look for photos from the weekend in our upcoming Summit!

Don't worry if you missed out on this incentive- stay tuned for future opportunities to win big and earn recognition from Globe Life Insurance Company of New York!

Call the Home Office in Syracuse, New York at 315-451-7975 or email GLNYAgency@torchmarkcorp.com with any questions.

Globe Life Insurance Company of New York conducts free Training Webinars for all appointed Agents.
Register NOW on your General Agent website.

We'd also like your most current e-mail address to keep you informed of products, contests, incentives, and important Company information. Call 1-800-925-6793 to update your e-mail address!