



## Memo

**To: General Agents in New York**  
**From: Dave Oliver, Senior Director of Agent Systems and Development**  
**Jim Savo, FLMI, Vice President of Operations, General Manager**  
**Re: IGO e-App**

We are pleased to announce effective immediately that the IGO e-App is now fully operational for Globe Life of New York agents. You may now submit business remotely (not face to face) on the e-App. If you are not already certified to use the IGO e-App, please click the link below to take the 1 hour IGO e-App certification webinar.

[View e-Application Webinar Schedule](#)

Call the Home Office in Syracuse, New York at 315-451-7975 or email [GLNYAgency@torchmarkcorp.com](mailto:GLNYAgency@torchmarkcorp.com) with any questions.

Globe Life Insurance Company of New York conducts free Training Webinars for all appointed Agents.  
Register NOW on your General Agent website.

We'd also like your most current e-mail address to keep you informed of products, contests, incentives, and important Company information. Call 1-800-925-6793 to update your e-mail address!