
Memo

To: General Agents
From: Charles R. Mankamyer, President of General Agents
Jim Savo, FLMI, Vice President of Operations, General Manager
Re: New Approved Lead Vendors

Through United American's and Globe Life Insurance Company of New York's approved lead vendors, General Agents have access to some great leads. Save your Agency time and money by contacting a UA/GLNY approved vendor today. Leads are a terrific way to build momentum now to carry you into a successful Medicare Annual Election Period this fall!

Download an approved vendor list from www.unitedamerican.com/logon. Many approved vendors offer discounts for UA/GLNY appointed agents, like this one from **Inside Response!**

Inside Response specializes in internet lead development, and is excited to offer a special discount for UA/ GLNY General Agents! Regular price for exclusive internet leads is \$34 each; **UA/GLNY General Agents' price: \$25 each!**

Minimum order is \$250.00 in order to receive the discount price; Contact Scott Shedeck today for more information!

Cell: 405-306-1310 • Office: 816-875-9607 • Email: scott.shedeck@insideresponse.com

If you have further questions about your lead account balance, you may send an email to Barbara Pennington at bpennington@torchmarkcorp.com.

United American Agents who have questions can contact Agency Service at 1-800-925-7355.

Globe Life Insurance Company of New York Agents who have questions can contact the Home Office in Syracuse at 315-451-7975.

Agents can also email agency-service@torchmarkcorp.com with questions.